



# 2 | AEROSPACE AND DEFENSE

# WHY ARKANSAS FOR AEROSPACE AND DEFENSE?

- Arkansas's #1 export is aircraft and aircraft-related parts and services.
- 1.5M square feet of available space at the Arkansas Aeroplex including an aviation park.
- Centrally located between coasts, as well as Canada and Mexico borders.
- Arkansas's Highland Industrial Park is one of the nation's fastest growing defense corridors.
- The Little Rock Air Force Base is home to the C-130 Hercules, and the 19th and 314th maintenance groups.





### WORKFORCE

- 8,276 employees in aerospace and defense manufacturing; 4,050 directly engaged in aerospace products and parts manufacturing
- · Arkansas is one of 27 Right to work states
- 2,528 Airframe and Powertrain (A&P) mechanics
- The Little Rock Air Force Base has over 10,800 personnel, including civilians, active duty and Army Reserve Forces.



### **EDUCATION**

- 45 colleges, universities & 2-year colleges throughout Arkansas
- 5 educational institutions offer a certification in Aviation Maintenance Technology including both Powerplant and Airframe mechanic career education
- 21 colleges, universities, 2-year colleges, all high schools and other organizations offer coursework, instruction or degrees in cybersecurity. The Arkansas Department of Education cybersecurity education initiative offers free coursework to all high school students with an interest in the field.
- Over 2,100 engineering-related certificates and degrees awarded annually.



### **INFRASTRUCTURE**

- Three U.S. Interstates connecting, including I-30, I-55, and I-40, connecting east and west coasts, and the Canada and Mexico borders.
- 16,418 miles of state and U.S. Highways 12th largest system in the U.S.
- Eight Intermodal freight facilities with four riverports.
- 2,505 miles of rail and three Class 1 rail systems.
- #3 in the nation with 1,000 miles of inland, navigable waterways.
- More than 90 public airports including Clinton National, Northwest Arkansas National, and close proximity to Memphis International Airport and the Fed-Ex hub.



(ARKANSAS)



"We greatly value our longstanding partnership with Arkansas and their support for our continued growth in Camden."

- Eileen Drake, CEO and President of Aerojet Rocketdyne



IN THE U.S. FOR RELATIVE VALUE OF \$100



BALANCED BUDGET SINCE 1945



INCOME TAX CUTS SIGNED IN 2015, 2017, 2019



LOWEST COST OF DOING BUSINESS

### ARKANSAS' HOME-GROWN FORTUNE 500s









# Dillard's



### TOP STATE FOR SMALL BUSINESS FRIENDLINESS

Source: Thumbtack, 2019



### LOWEST IN UNION MEMBERSHIP RATES IN THE U.S.

Source: Bureau of Labor Statistics



### LOWEST INDUSTRIAL ELECTRICITY RATES

Source: Business Facilities Magazine 2020, 16th Annual State Ranking Report



## ON THE COST OF LIVING INDEX (FIRST QTR 2020, SOURCE: C2ER)

Source: U.S. News and World Report, Best States Rankings Report 2019



# TOP MANUFACTURING STATE BY PERCENTAGE OF WORKFORCE, THIRD IN THE SOUTH

Source: BLS Employment & Earnings, Annual 2019



FOREIGN OWNED OPERATIONS IN THE STATE



### ADVANTAGE ARKANSAS PROGRAM

- · Income tax credit
- 1-4% of new payroll
- 5 year accrual; 9 year carry forward

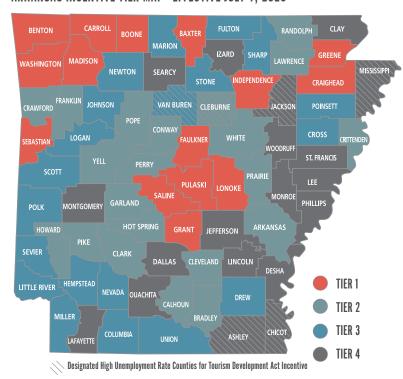
### ARKPLUS PROGRAM

- · Income tax credit
- · 10% of initial investment
- 9 year carry forward

### **CREATE REBATE PROGRAM**

- · Cash payment
- 3.9-5% of new payroll
- 1-10 year accrual

### ARKANSAS INCENTIVE TIER MAP - EFFECTIVE JULY 1, 2020



TAX BACK	CREATE REBATE		ARKPLUS		ADVANTAGE ARKANSAS	
INVESTMENT Threshold	PAYROLL BENEFIT Threshold (% of payroll	)	INVESTMENT Threshold (Benefit = 10%	PAYROLL Threshold of investment)	PAYROLL Threshold	BENEFIT* (% of Payroll)
TIER 1 \$500,000	\$2,000,000 3.9%	\$	5,000,000	\$ 2,000,000	\$125,000	1%
TIER 2 \$400,000	\$1,750,000 4.25%	\$	3,750,000	\$ 1,500,000	\$100,000	2%
TIER 3 \$300,000	\$1,500,000 4.5%	\$	3,000,000	\$ 1,200,000	\$75,000	3%
TIER 4 \$200,000	\$1,250,000 5%		\$2,000,000	\$800,000	\$50,000	4%

Minimum average hourly wage to qualify for incentive program is \$12.50

\*Qualified businesses shall receive an additional tax credit of 1% of payroll if the new employees average hourly wage exceeds 125% of the lesser of the state or county average wage

### INFRASTRUCTURE ASSISTANCE

- · Offset infrastructure costs
- · State and Federal funds
- Based on need and due diligence

### TAX BACK PROGRAM

- · Sales and use tax refund
- Full refund less 1% on eligible expenditures
- 4 year accrual

### CUSTOMIZED TRAINING PROGRAM

- · Reimbursement of eligible costs
- · On and Off-site training
- · Customized based on need

### **EQUITY INVESTMENT TAX CREDIT**

- Transferable income tax credit given to investor
- 33% of amount invested
- Used to attract investment in new, tech-based, high-wage businesses

### RESEARCH & DEVELOPMENT TAX CREDITS

- In-house R&D = 20% of eligible costs
- University-based R&D = 33% of eligible costs
- Must qualify for federal R&D tax credit

### PROPERTY TAX ABATEMENT

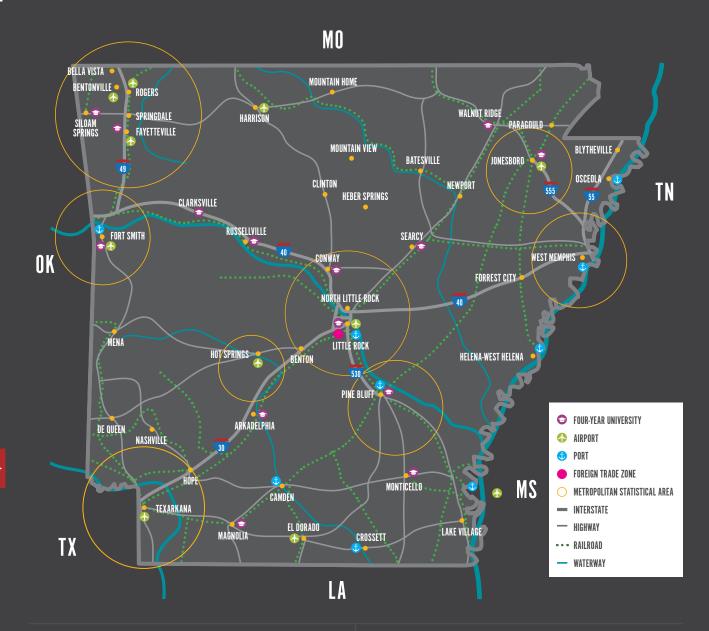
- · Authorized and offered by city or county
- Up to 65% abatement
- Length of abatement = length of bond issuance

### OTHER INCENTIVES:

- Recycling Tax Credit
- Tourism Tax Credit
- Early Stage-Knowledge Based Programs
- Tuition Reimbursement Tax Credits



### 6 | INFRASTRUCTURE AND TRANSPORTATION

















MIKE PRESTON Secretary of Commerce 501-682-7351 mpreston@arkansasedc.com



CLINT O'NEAL **Executive Vice President, Global Business** 501-682-7350 coneal@arkansasedc.com



BENTLEY STORY Director, Business Development 501-682-7384 bstory@arkansasedc.com



COL (RET) ROB 'GATOR' ATOR Director, Military Affairs 501-682-7337 rator@arkansasedc.com

### BUSINESS DEVELOPMENT TEAM

### KATHERINE HOLMSTROM Senior Project Manager 501-682-7376

kholmstrom@arkansasedc.com

### KATHERINE ANDREWS

**Project Manager** 501-682-6098 kandrews@arkansasedc.com

### JACK THOMAS

**Project Manager** 501-682-5355 jthomas@arkansasedc.com

### TIM FRITH

Project Manager 501-682-2555 tim.frith@arkansasedc.com

### STEVE JONES

**Building & Sites Coordinator** 501-682-7311 sjones@arkansasedc.com

### BEN WALTERS

International Business Development Manager 501-682-7334 bwalters@arkansasedc.com

### **NEAL JANSEN**

Director, Asia Office njansen@arkansasedc.com

### DR. CORNELIUS SCHNITZLER

Director, Europe Office cschnitzler@arkansasedc.com

### YAM YEE WONG

Director, China Business Relations yam.yee.wong@arkansasedc.com







Arkansas Economic Development Commission ArkansasEDC.com | 1-800-ARKANSAS

